

City of Garden Grove

INTER-DEPARTMENT MEMORANDUM

To: Matthew J. Fertal From: Charles Kalil  
 Dept: City Manager Dept: Information Technology  
 Subject: RECOMMENDATION TO AWARD A CONTRACT TO PACIFIC COAST CABLING, INC. TO INSTALL FIBER OPTICS AT VARIOUS CITY LOCATIONS Date: September 13, 2011

OBJECTIVE

City Council authorization to award a contract to install fiber optics at various City facilities.

BACKGROUND

Over the past several years, the Traffic Engineering Division of the Public Works Department has installed fiber optic cabling to many traffic light signals throughout the City. Staff has determined that this fiber network, if extended, can be used at a variety of Fire Stations and City and Water facilities to replace current data connects back to City Hall and the City Yard respectively. The fiber network will be more efficient and will eliminate annual service and maintenance costs associated to the existing data connections (wireless, DSL, and leased lines).

RFP No. S-1073 was advertised on March 25<sup>th</sup>, 2011.

DISCUSSION

Five (5) proposals were received and opened on May 6, 2011. The Source Selection Committee (SSC) review scores were completed on April 7, 2011. The analysis below indicates the Proposal Pricing and the SSC scores:

COMPANY NAME	TOTAL AMOUNT	SSC SCORES
Pacific Coast Cabling, Inc. dba PCC Network Solutions Anaheim, CA	\$127,349.77	3865
LA Electricom, Inc. Chatsworth, CA	\$152,799.00	3470

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Wachter Building Technology, Inc. Irvine, CA	\$195,145.41	2424
Glaeser Builders, Inc. Long Beach, CA	\$207,859.00	2420
Nex-Link Global Solutions Torrance, CA	\$221,416.70	1820

The SSC committee ranked Pacific Coast Cabling, Inc. dba PCC Network Solutions highest because they offered a work plan that best fit the needs of the City, received positive references, and offered pricing that was more competitive than the other four proposers.

FINANCIAL IMPACT


The financial impact for this project is \$127,349.77. This amount will be funded by the Information Technology's contractual services budget and the Public Works water fund.

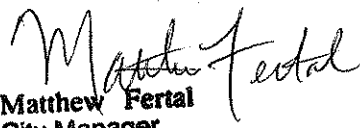
RECOMMENDATION

It is recommended that the City Council:

- Award a contract to the highest scoring proposer, Pacific Coast Cabling, Inc. dba PCC Network Solutions, in the firm fixed price of \$127,349.77; and
- Authorize the City Manager to sign and execute the Agreement, including making any modifications during the contract period for the operation and implementation of the contract services.

  
Charles Kalil  
Information Technology Director

  
By: Anand Rao  
Information Systems Manager

**Recommended for Approval**  
  
Matthew Ferial  
City Manager